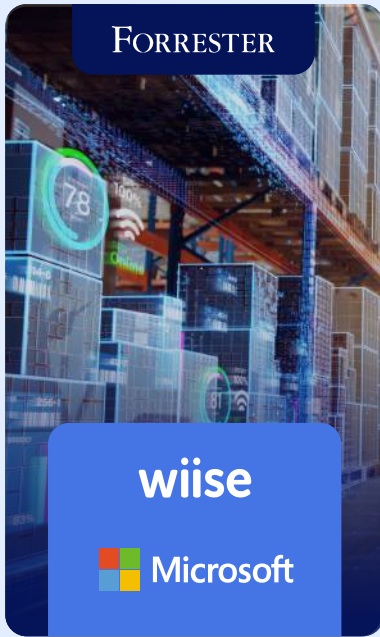


The economic benefits of upgrading to Wiise



The Economic Impact™ of Microsoft Business Central

Wiise is powerful all-in-one business management software that's built on Microsoft's Dynamics 365 Business Central and enhanced with additional features and localisations for Australian and New Zealand markets.

Microsoft commissioned Forrester Consulting to conduct a Total Economic Impact™ (TEI) study and examine the potential return on investment (ROI) enterprises may realise by deploying Dynamics 365 Business Central. The purpose of this study is to provide readers with a framework to evaluate the potential financial impact of Business Central on their organisations.

To better understand the benefits, costs, and risks associated with this investment, Forrester interviewed five representatives with experience using Business Central. For the purposes of this study, Forrester aggregated the interviewees' experiences and combined the results into a single composite organisation with revenue of \$15 million per year and 150 employees.

Total economic impact



172%
ROI



\$484k
Benefits PV



\$306k
NPV



7 months
Payback

Terminology



Present value (PV)

The present or current value of (discounted) cost and benefit estimates given at an interest rate (the discount rate).



Discount rate

The interest rate used in cash flow analysis to take into account the time value of money.



Net present value (NPV)

The present or current value of (discounted) future net cash flows given an interest rate (the discount rate).



Return on investment (ROI)

A project's expected return in percentage terms. ROI is calculated by dividing net benefits (benefits less costs) by costs.



Payback period

The breakdown point for an investment. This is the point in time at which net benefits equal initial investment or cost.

Improvements over three years

18%

Productivity improvement

Adopting Business Central cuts down manual reporting time, enhances visibility, and boosts decision-making quality for finance and operations staff.

\$50.6k

Support cost reduction

By consolidating ERP functionality on Business Central, the organisation avoids these costs.

\$71.6k

Fees avoided

Implementing Business Central eliminates third-party reporting costs as internal IT staff handle integration and customisation tasks.

\$245.1k

Reduction in required hires

As organisations grow, there is a need for more finance and operations hires with ERP expertise. Business Central helps staff work better, reducing the need for new hires as the business expands.

Impact on Wiise customers



82%

increase in sales orders



4.5 hours

saved per day



38+ hours

saved per month



2,500 hours

saved per year



“The investment in Wiise has been absolutely critical to the survival and scalability of our business.”

Scott McPherson
Managing Director at SGESCO-MAX



[Read the full research paper](#)

Talk to one of our experts
about upgrading to Wiise

Contact us